

TOM SMITH'S

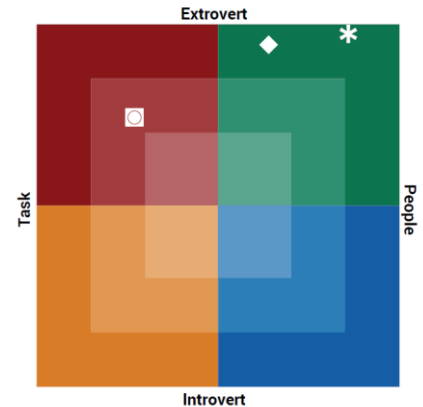
"Employee Operating Manual"



Tom is an outgoing, friendly person, who likes to motivate, and lead others. He is competitive and assertive. He likes a busy schedule and is enthusiastic about trying new things.

EXTERNAL PERSONALITY

- Friendly & easy to get to know
- Thrives in group settings
- Prefers to give others credit for the teams' accomplishments.
- High energy and wants to get a lot done.
- Likes to help make the lives of others better.
- Prefers to have direct conversations that get to the point.



INTERNAL MOTIVATORS

- Will want variety of activities to keep him motivated and interested.
- Likes to control his own schedule.

WARNINGS!! (POTENTIAL STRESSFUL SITUATIONS)

- May feel stress when he has to follow someone else's schedule or procedures.
- Wants to take control when no one is a clear leader.
- Gets frustrated when he is not feeling useful.
- May get stressed when others around him are slow to react or slow to respond to requests.

HIDDEN TRAIT OR NEED

- While he may often be more objective than sympathetic, he can get drawn in when others express feelings and emotions.
- Wants people to give him constructive feedback in a more tactful approach than he may give them.

COACHING OPPORTUNITES

- May strive too hard to be accepted by others.
- May get more focused on getting many things done instead of the most productive things.
- May seek to be busy for the sake of being busy.

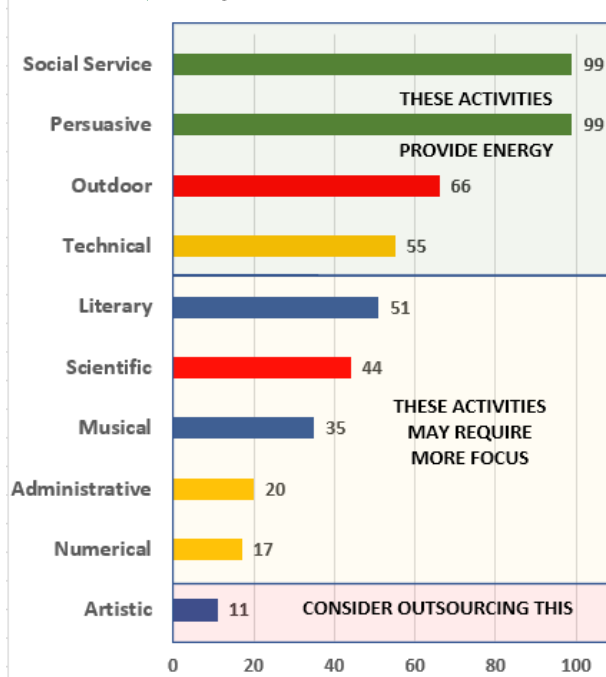
Phoenix, AZ

528.555.2222

Tomsmith@mail.com

Chief Information Security Officer

Occupational Interests



Fortify
Experts